

INDIRECT TAX ADVISORY · CANADA

# Canada's Tax Landscape Has Four Layers. We Navigate All of Them.

*Indirect tax advisory for companies with Canadian GST, HST, PST, and QST obligations.*

Canada's sales tax system doesn't operate under a single rulebook. The federal GST/HST threshold is \$30,000 — but British Columbia imposes a separate PST threshold of \$10,000, Saskatchewan requires registration from the first dollar for most non-resident vendors, and Manitoba and Quebec each apply distinct \$30,000 provincial frameworks. **Exactera delivers the jurisdiction-by-jurisdiction analysis, strategy, and resolution that Canadian compliance demands.** Fixed-fee engagements. No billing surprises.

## OUR APPROACH

### 01

#### Know Where You're Registered

We map your sales activity against federal and provincial registration thresholds — GST/HST, PST, QST, and HST — so you know exactly where your obligations exist before a tax authority does.

### 02

#### Quantify and Prioritize

We calculate your uncollected indirect tax liability with the specificity required to act: amounts by province, lookback periods, and a risk-ranked view of where to focus first.

### 03

#### Resolve With Certainty

From voluntary disclosure to audit representation, letter rulings, and exemption certificate management — we handle the work, you get a defined outcome.

## WHO WE SERVE

- Foreign companies selling into Canada with federal or provincial registration obligations
- Canadian businesses managing multi-province indirect tax exposure
- M&A deal teams assessing Canadian indirect tax contingencies

CANADA ADVISORY SERVICES

<p><b>01 Economic Nexus Studies</b> Determine your registration obligations across federal and provincial thresholds — GST/HST, PST, QST, and HST — before a tax authority determines them for you, province by province.</p>	<p><b>02 Product Taxability Reviews</b> Confirm which of your products and services are taxable in each Canadian jurisdiction — and document your position with defensible analysis.</p>
<p><b>03 Exposure Analysis</b> Quantify uncollected indirect tax liability across Canadian jurisdictions: amounts by province, lookback periods, and prioritized next steps.</p>	<p><b>04 Voluntary Disclosure Agreements</b> Resolve past Canadian indirect tax exposure proactively — often with penalty relief and limited lookback periods available through federal and provincial programs.</p>
<p><b>05 M&amp;A Contingent Tax Liabilities (ASC 450–20)</b> Identify and quantify indirect tax exposure on both buy-side and sell-side transactions. Liabilities written off to goodwill; identified within one year of acquisition.</p>	<p><b>06 Audit Defense</b> Respond to CRA and provincial tax audits with experienced representation, documented positions, and a strategy built on your specific facts.</p>
<p><b>07 Data Modeling</b> Build the data infrastructure to support ongoing compliance, strategic tax planning, and audit readiness across all Canadian jurisdictions.</p>	<p><b>08 Exemption Certificate Management</b> Managed services to collect, validate, store, and renew exemption certificates at scale — reducing audit exposure and manual burden.</p>
<p><b>09 Letter Rulings</b> Obtain formal written determinations from tax authorities on the taxability of your products or services. These rulings carry equal legal weight regardless of the size of the firm that files them.</p>	

**WHY EXACTERA**

*Canada’s indirect tax system requires jurisdiction-by-jurisdiction expertise — not a blanket approach. We bring practitioners with direct Canadian audit and advisory experience, combined with AI-powered analysis that accelerates every engagement without sacrificing accuracy.*

**Ready to understand your Canadian obligations?**

Let's start with the facts.

**Verified by Design.**

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