

INDIRECT TAX ADVISORY · ECONOMIC NEXUS STUDIES

Your Nexus Footprint Is Bigger Than You Think.

Jurisdiction-by-jurisdiction economic nexus analysis for companies with U.S. Sales & Use Tax exposure — wherever you're based.

Post-Wayfair, economic nexus thresholds have created Sales & Use Tax obligations in 45 states and D.C. — and each state sets its own rules. Most companies don't discover they've crossed a line until an auditor tells them. Exactera delivers a complete, defensible nexus register: every state analyzed, every threshold applied, every obligation documented. **Verified by Design.**

OUR APPROACH

01

Map Every Jurisdiction

We analyze your sales activity against all 45 states' economic nexus thresholds — revenue, transaction counts, and product-specific rules — so you know exactly where your Sales & Use Tax obligations exist before an auditor does.

02

Quantify and Prioritize Exposure

We calculate your uncollected tax liability by state, apply lookback periods, and deliver a risk-ranked list of where to act first — a dollar figure and a priority order, not an open question.

03

Deliver a Defensible Nexus Register

Every finding is documented in an audit-ready nexus register: threshold analysis by jurisdiction, methodology notes, and defensible conclusions. AI-powered. Verified by Design.

WHO WE SERVE

- U.S. companies with multi-state sales activity and unresolved nexus questions
- European and international companies selling into the U.S. with economic nexus and no U.S. physical presence
- M&A deal teams assessing nexus exposure in contingent tax liability due diligence

Nexus isn't a gray area — it's math. Let's run yours.

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