

INDIRECT TAX ADVISORY · PRODUCT TAXABILITY REVIEWS

Your Product Catalog Has a Taxability Problem.

Product-by-product taxability analysis. Every state. Every classification. Verified by Design.

Taxability rules differ by state, by product category, and sometimes by how a product is described or bundled. Most companies don't discover a misclassification until an auditor finds it — and by then, the liability includes years of back tax, interest, and penalties. Exactera delivers a complete, defensible taxability matrix for your full product catalog. **Verified by Design.**

OUR APPROACH

01

Catalog Your Full Product Universe

We build a complete inventory of every product and service you sell — SKUs, bundles, software licenses, digital goods, and services — and map each one against the taxability rules in every state where you have Sales & Use Tax obligations.

02

Apply Jurisdiction-Specific Rules

Taxability is never one-size-fits-all. We apply each state's specific statutes, exemption categories, and administrative rulings to every item — accounting for bundled transactions, SaaS distinctions, manufacturing exemptions, and resale rules.

03

Deliver a Defensible Taxability Matrix

Every determination is documented in an audit-ready taxability matrix: item-by-item classifications, applicable exemptions, statutory citations, and methodology notes. Ready to load into your tax engine. AI-powered. Verified by Design.

WHO WE SERVE

Businesses of all sizes that sell goods or services across multiple jurisdictions and require accurate, defensible sales tax determinations.